



...a place where lives are changed when they are touched by Jesus.

2017 YEAR IN REVIEW

God continues to bless His work through Camp of the Hills; **thank you** for being a part of His ministry in 2017 and making an eternal investment into the lives of those we serve. This past year, thousands of people experienced the peace, hope and love of Jesus Christ at CoTH! Summer camp grew in numbers served and in life-changing experiences offered. Retreat ministry continues to expand and offer a place of renewal and transformation year round. Hannah Strand joined our team as the full-time Retreat/Volunteer Coordinator. Improvements continue to be made to the facilities and grounds as we seek to be good stewards of God's blessings.

Summer Camp

2017 was a great success! Praise God for his faithfulness that helped us share His love with over **630** children. There are countless stories of God's love breaking through and transforming the hearts of campers, volunteers and staff. As you know, most of our campers come from impoverished communities, carrying heavy burdens no child should have to bear. At Camp we get to introduce hope and show our campers they can put their trust in Jesus. We don't always get to see the immediate fruits of the seeds planted, but we trust that God is growing those seeds long after our kids leave camp! Santiago, age 9, is a great example of how our campers are learning to love like Christ. In 2016, Santiago enjoyed Camp of the Hills, even though he spoke very little English. This past summer, his language skills had improved dramatically, so we got an even better idea of what kind of kid he is. After the Crucifixion Reenactment on Thursday night, Santiago was very concerned for Mark, a counselor who had a scraped knee. As Mark cleaned up the scrape, Santiago rummaged through his bag to find the mini First Aid kit his parents had sent him. He bent down to bandage Mark's wound, then whispered a Spanish proverb to him, "*Lo que no sana hoy sanará mañana.*" Mark asked what it meant and Santiago replied, "*What doesn't heal today will heal tomorrow.*" He leaned over to kiss Mark's cheek, then returned to the cabin. By the end of the week, Santiago had told us that he's already looking forward to serving as a counselor at Camp of the Hills someday. That's a future worth working towards!

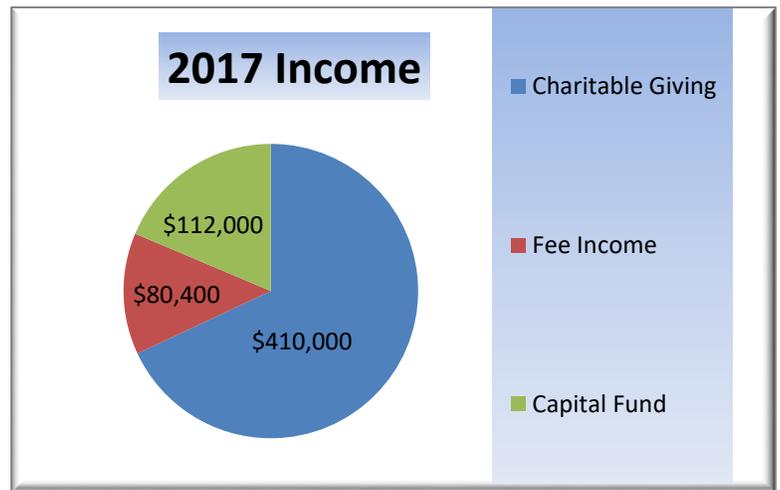


Retreat Ministry

Our retreat and facility rental ministry continues to grow. From couples getting away for a few days to 180 kids taking part in a church youth retreat; Camp was able to partner with churches, businesses, and ministries to serve over 2,000 people through retreats last year. This ministry allows Camp to be good stewards of the facilities we've been blessed with and provides a stream of income to help operate summer camps. In our fast-paced culture it is important to find time to slow down and hear God's voice. We have weekends available this spring and fall; for more information call Hannah Strand at 830-693-2580.

FINANCIAL REPORT

Camp of the Hills is committed to being good stewards of the resources that God entrusts to us. Through your generosity toward His ministry at Camp, 2017 was another financially stable year. The chart provides a snapshot of our revenue in 2017. Our **Charitable Giving** is comprised of individuals, churches, foundations and counselor support. **Fee Income** is from summer camper fees, rental income and t-shirt sales. **Capital Fund** was for new staff housing and addition of restrooms to camper cabins. If you have any questions concerning our financials I encourage you to contact me anytime.



2018 PLANS & GOALS

Here are a few goals you can pray about with us as we seek and follow the Lord's direction in 2018:

- Hire 50 summer staff to serve over 700 campers; **this summer is the first time in over 20 years camp has committed to pay all summer staff!**
- Hire Outdoor Education Director and launch program in fall
- Add restrooms to boys cabins; turn old bathhouse into another camper cabin
- Maximize camp facilities through year round retreats and events that glorify Jesus Christ
- Grow endowment funds 10% (\$25,000) for the long-term financial stability of Camp

Camp has 3 critical financial goals that I would like you to prayerfully consider further investing in:

- 1) **Counselor Fund:** Camp has committed to pay all summer staff in 2018 and we are already half way there! Our goal is to raise \$40K by June 1 for the counselor fund.
- 2) **Capital Fund:** We need to raise approximately \$50,000 this year for: fencing/gates on property, new equipment barn, rock wall/zip line and to help finish several minor facility updates.
- 3) **Operating Budget:** Increase annual operating income at least 10% (\$50,000) through annual and new/increased monthly support. In 2018 Camp will serve hundreds of more people and hire at least one additional full-time position. The operating budget is comprised of over 70% charitable giving, so we'll need more donors to help us fulfill our mission in 2018!

Thank you again for your investment of time, prayer, and resources into what God is doing at Camp of the Hills! Your partnership is needed and valued! I would love to visit with you in person this year to share more about what God is doing through Camp of the Hills. You are invited and welcome to come see us in 2018!

Blessings,

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